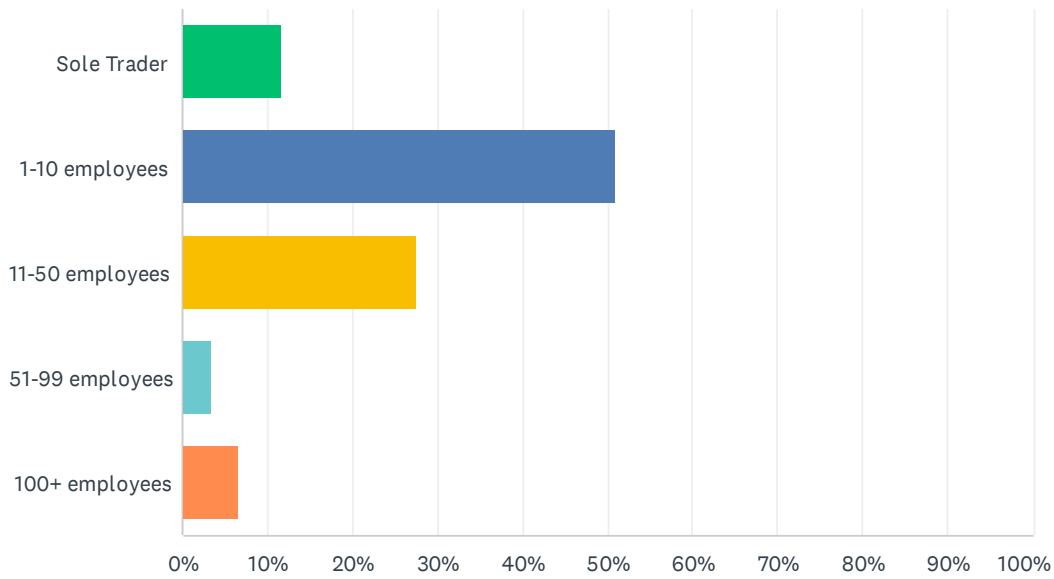
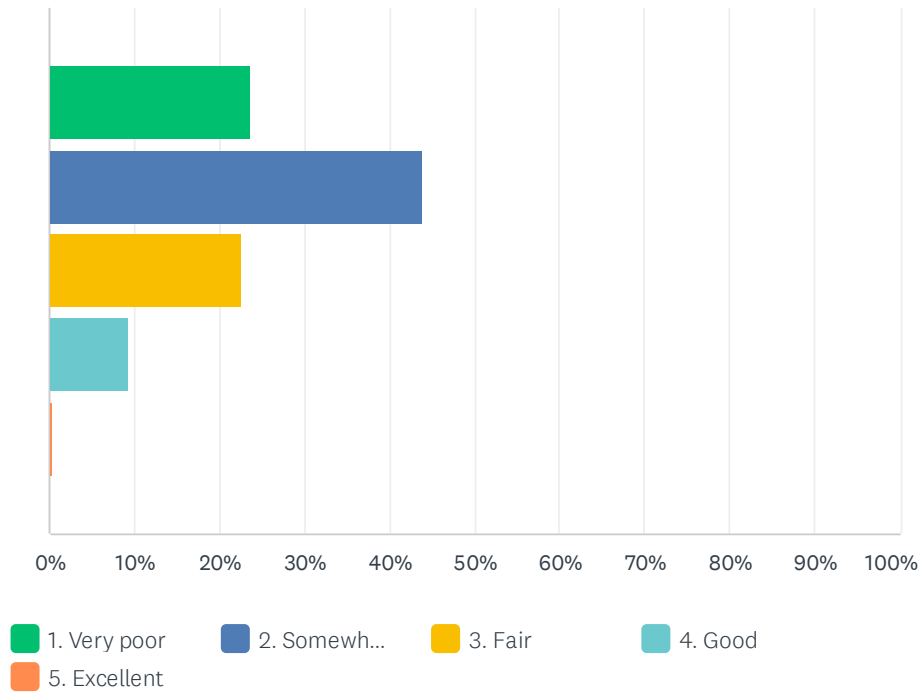


## Q1 Please indicate the number of employees within your business



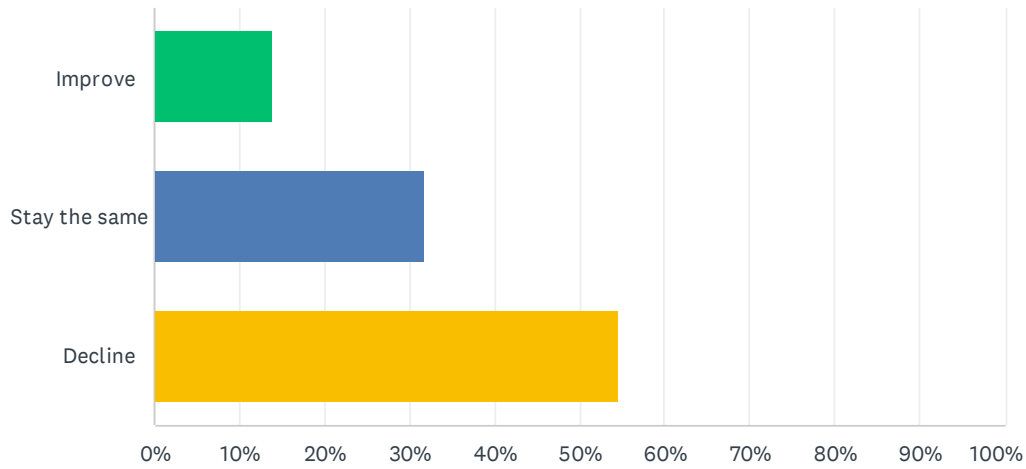
ANSWER CHOICES	RESPONSES
Sole Trader	11.68%
1-10 employees	50.86%
11-50 employees	27.49%
51-99 employees	3.44%
100+ employees	6.53%

## Q2 On a scale of 1 to 5, how would you rate the current state of the New Zealand economy?



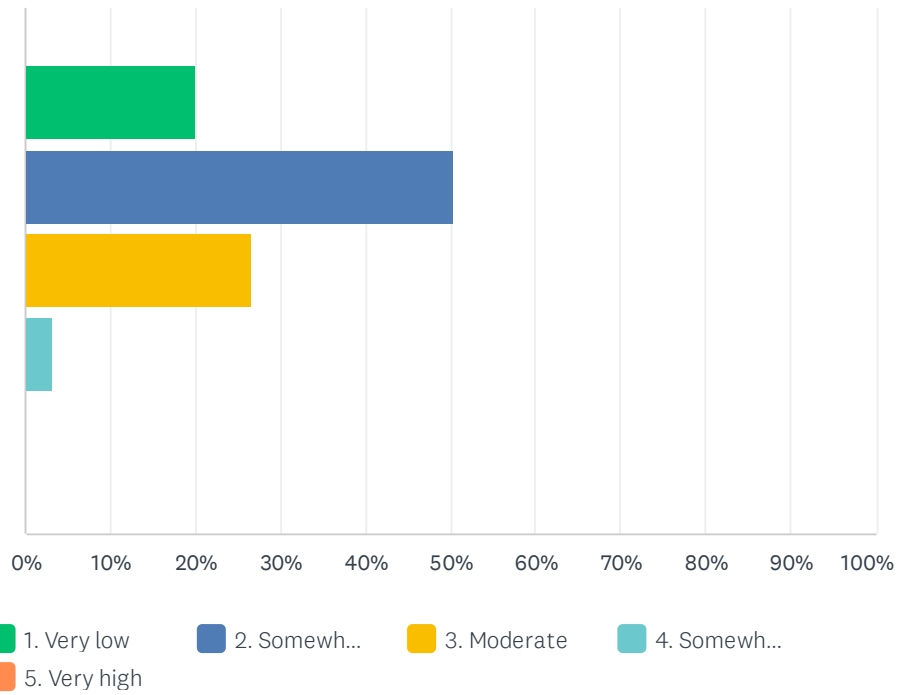
1. VERY POOR	2. SOMEWHAT POOR	3. FAIR	4. GOOD	5. EXCELLENT
23.71%	43.99%	22.68%	9.28%	0.34%

### Q3 Do you expect the New Zealand economy to improve, stay the same, or decline over the next 12 months?



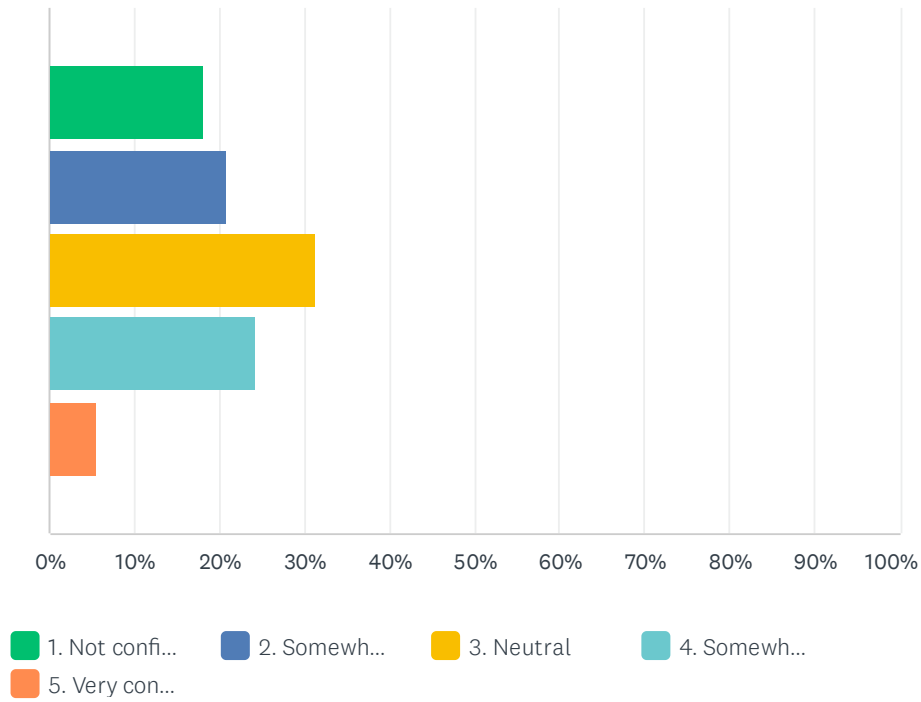
ANSWER CHOICES	RESPONSES
Improve	13.79%
Stay the same	31.72%
Decline	54.48%

## Q4 On a scale of 1 to 5, how do you rate the overall level of business confidence in New Zealand right now?



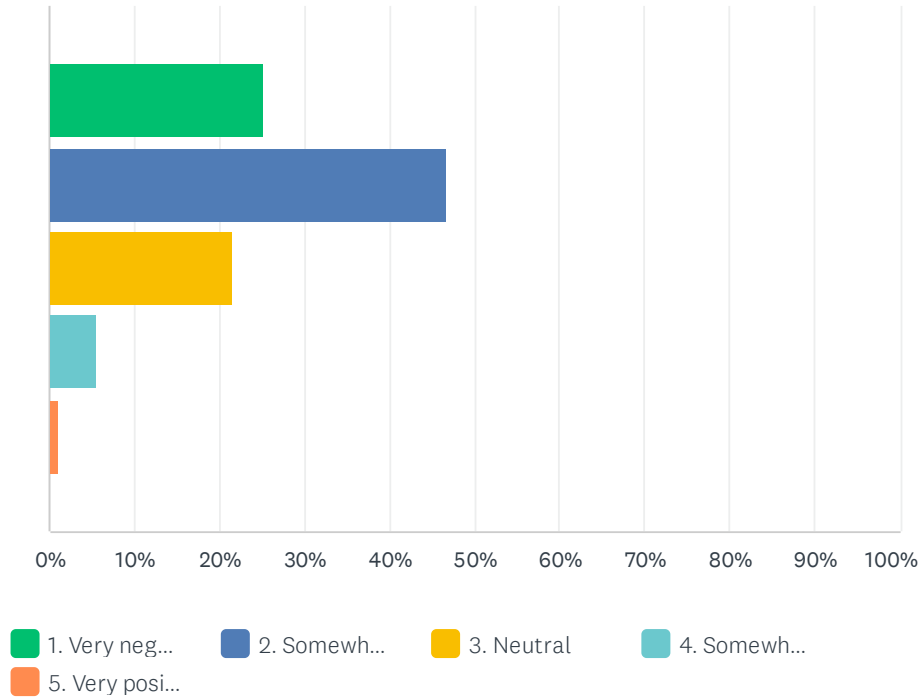
1. VERY LOW	2. SOMEWHAT LOW	3. MODERATE	4. SOMEWHAT HIGH	5. VERY HIGH
20.00%	50.34%	26.55%	3.10%	0.00%

## Q5 On a scale of 1 to 5, how confident are you in your own business's ability to grow over the next 12 months?



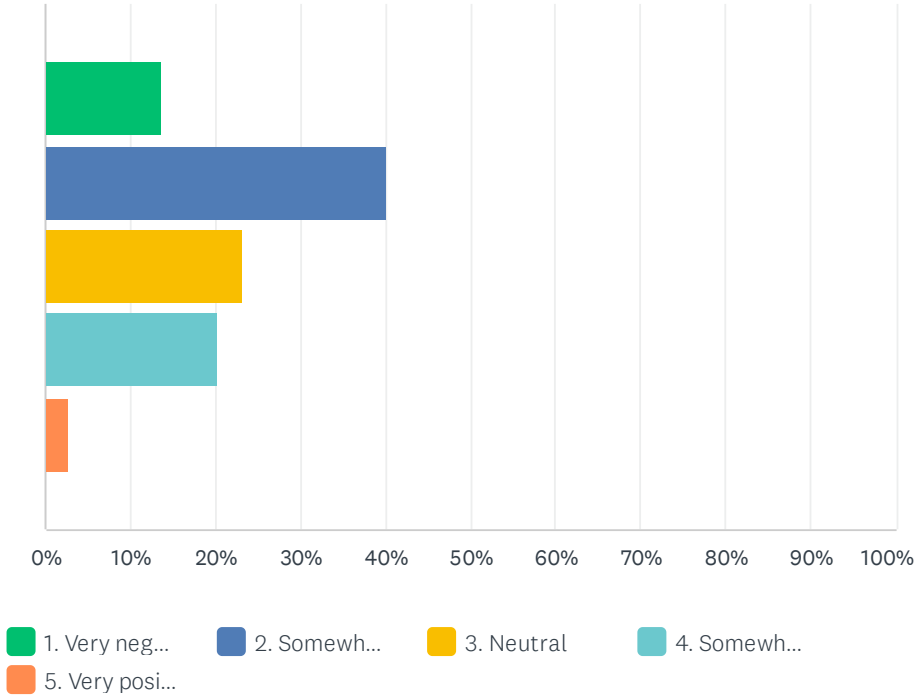
1. NOT CONFIDENT AT ALL	2. SOMEWHAT UNCONFIDENT	3. NEUTRAL	4. SOMEWHAT CONFIDENT	5. VERY CONFIDENT		
18.06%	20.83%	31.25%	24.31%	5.56%		

Q6 On a scale of 1 to 5, how do you expect changes in interest rates and inflation to affect your business over the next 12 months?



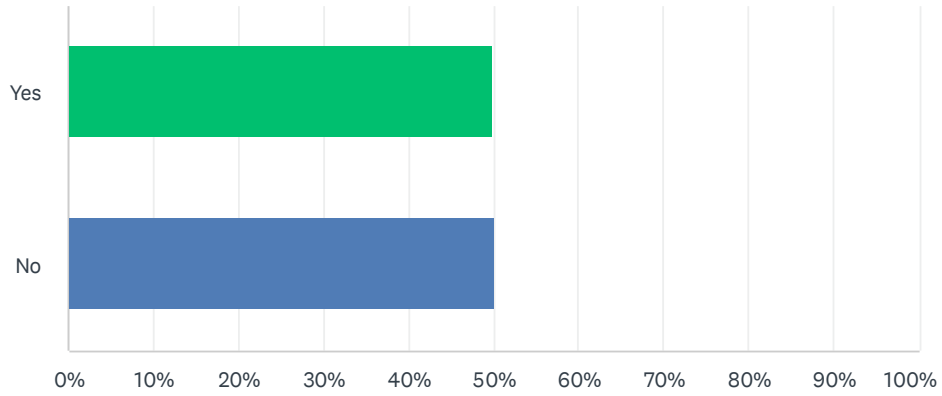
1. VERY NEGATIVELY	2. SOMEWHAT NEGATIVELY	3. NEUTRAL	4. SOMEWHAT POSITIVELY	5. VERY POSITIVELY		
25.09%	46.69%	21.60%	5.57%	1.05%		

Q7 On a scale of 1 to 5, what is the outlook for the industry in which your business operates over the next 12 months?



1. VERY NEGATIVELY	2. SOMEWHAT NEGATIVELY	3. NEUTRAL	4. SOMEWHAT POSITIVELY	5. VERY POSITIVELY		
13.59%	40.07%	23.34%	20.21%	2.79%		

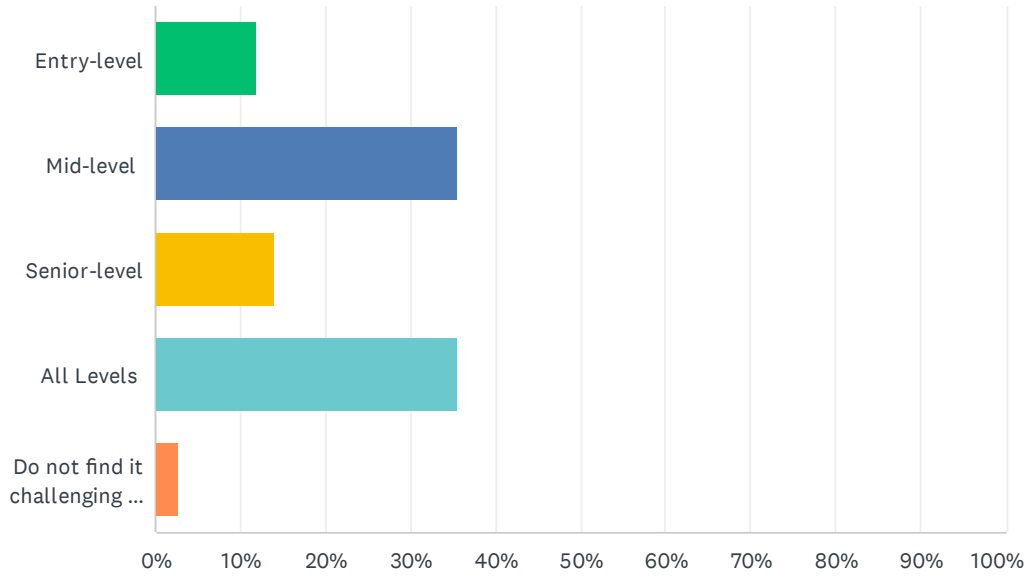
## Q8 Are you experiencing a shortage of skilled workers in your business?



ANSWER CHOICES	RESPONSES
Yes	49.83%
No	50.17%

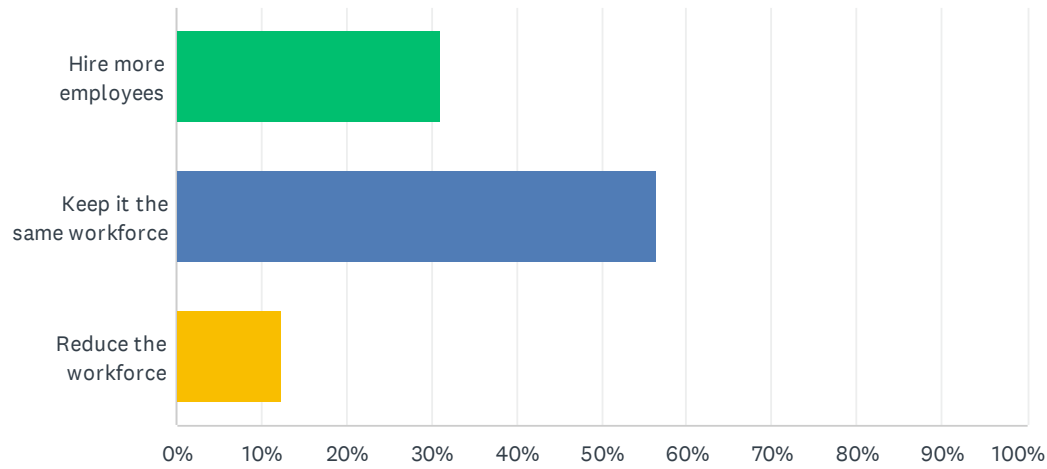


## Q9 Which skill level do you find most challenging to recruit for?



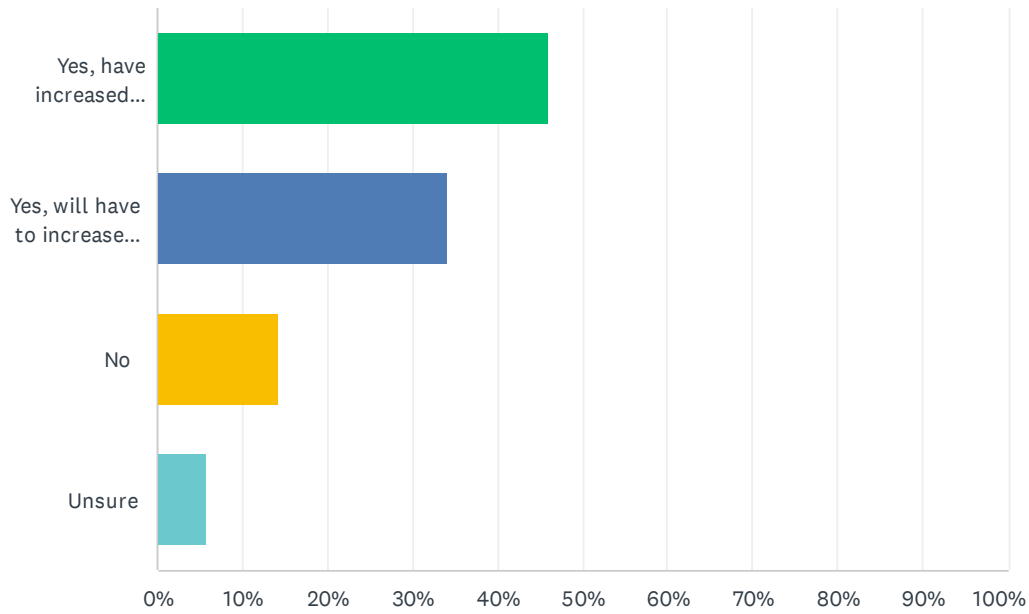
ANSWER CHOICES	RESPONSES
Entry-level	11.89%
Mid-level	35.66%
Senior-level	13.99%
All Levels	35.66%
Do not find it challenging to recruit	2.80%

## Q10 Are you planning to hire more employees, reduce your workforce, or keep it the same over the next 12 months?



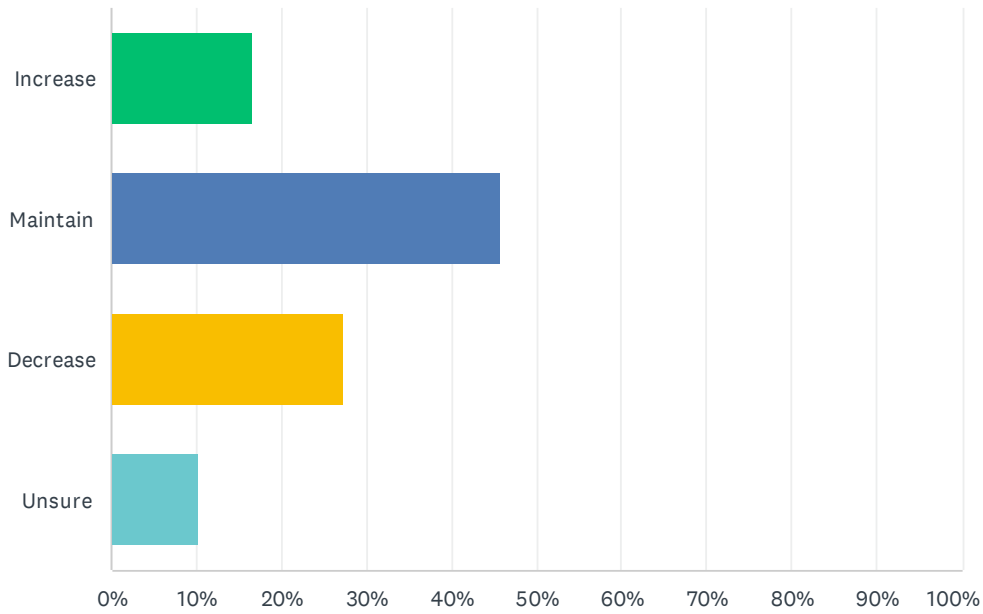
ANSWER CHOICES	RESPONSES
Hire more employees	31.23%
Keep it the same workforce	56.49%
Reduce the workforce	12.28%

### Q11 As a result of fuel, labour or supply chain price increases, will you or have you needed to increase prices?



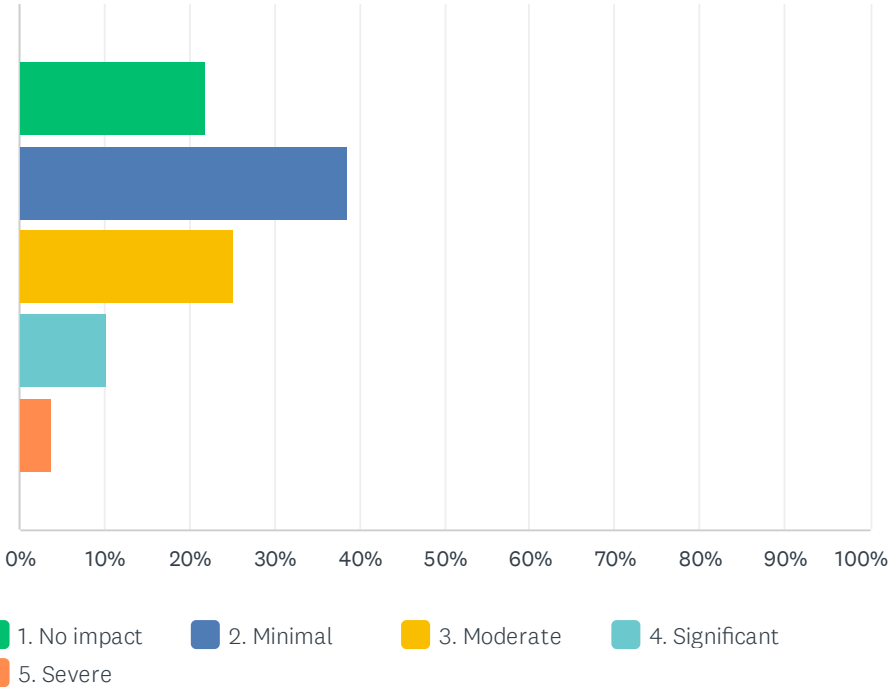
ANSWER CHOICES	RESPONSES
Yes, have increased prices	46.10%
Yes, will have to increase prices	34.04%
No	14.18%
Unsure	5.67%

## Q12 Are you planning to increase, decrease or maintain your investment in capital expenditure over the next 12 months?



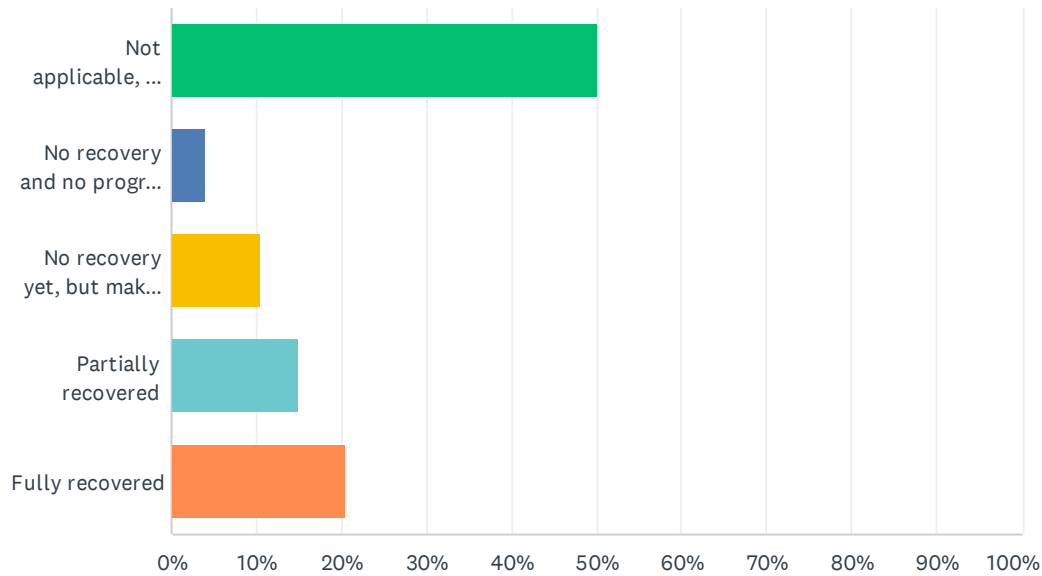
ANSWER CHOICES	RESPONSES
Increase	16.67%
Maintain	45.74%
Decrease	27.30%
Unsure	10.28%

### Q13 On a scale of 1 to 5, how would you rate the impact of the January floods or Cyclone Gabrielle on your business?



	1. NO IMPACT	2. MINIMAL	3. MODERATE	4. SIGNIFICANT	5. SEVERE		
	21.99%	38.65%	25.18%	10.28%	3.90%		

## Q14 How has your business recovered from the January floods or Cyclone Gabrielle?



ANSWER CHOICES	RESPONSES
Not applicable, my business was not affected	50.00%
No recovery and no progress made yet	4.09%
No recovery yet, but making progress	10.45%
Partially recovered	15.00%
Fully recovered	20.45%